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| Summary |
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| As an experienced sales adviserI was responsible for implementing sales strategies and maximizing company revenues. Other duties I performed were solving customer complaints and recruiting employees. I had a strong emphasis on sales, leadership, supervisory and management.  |
| Skills |
| Analysis ■■■■■■■■Strategy ■■■■■■■■Communication ■■■■■■■■Delegation ■■■■■■■■Persuasion ■■■■■■■■Management ■■■■■■■■ ■■■■■■■■ |
| Education |
| **Master of Business Administration**National College of CommerceGPA: 3.6 – 2010**Bachelor of Business Administration**National College of CommerceGPA: 3.85 – 2008 |

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| **Sales Adviser***Great Island Freight Forwarding**2016 – Current*Duis a quam non nequelob ortisma lesuada.* Ensured retention of accounts, created and documented professional sales and training materials.
* Drafted letters, charts and financial reports and the monthly staff newsletter to keep staff informed.
* Trained new employees, sales representatives, as well as prospective and current customers.
 | **Sales Manager***Great Island Freight Forwarding**2010 – 2016*Sedali quamodio vitae tortor aroinh endrerit tempus arcu.* First year [company name] Store 40% first year volume increase over original $1,900,000 deal Sheet
* First year [company name] Store $549,980 increase over 13-week trend goal of $2,115,310
* Helped coach and foster 2-$1,000,000 top performing Sleep Experts with respective 32% and 26% increases over last year
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