

| | Summary | | --- | | As an experienced sales adviserI was responsible for implementing sales strategies and maximizing company revenues. Other duties I performed were solving customer complaints and recruiting employees. I had a strong emphasis on sales, leadership, supervisory and management. | | Skills | | Analysis ■■■■■■■■  Strategy ■■■■■■■■  Communication ■■■■■■■■  Delegation ■■■■■■■■  Persuasion ■■■■■■■■  Management ■■■■■■■■ ■■■■■■■■ | | Education | | **Master of Business Administration**  National College of Commerce  GPA: 3.6 – 2010  **Bachelor of Business Administration**  National College of Commerce  GPA: 3.85 – 2008 | | |  | | | --- | --- | | **Sales Adviser**  *Great Island Freight Forwarding*  *2016 – Current*  Duis a quam non nequelob ortisma lesuada.   * Ensured retention of accounts, created and documented professional sales and training materials. * Drafted letters, charts and financial reports and the monthly staff newsletter to keep staff informed. * Trained new employees, sales representatives, as well as prospective and current customers. | **Sales Manager**  *Great Island Freight Forwarding*  *2010 – 2016*  Sedali quamodio vitae tortor aroinh endrerit tempus arcu.   * First year [company name] Store 40% first year volume increase over original $1,900,000 deal Sheet * First year [company name] Store $549,980 increase over 13-week trend goal of $2,115,310 * Helped coach and foster 2-$1,000,000 top performing Sleep Experts with respective 32% and 26% increases over last year | |  | | |  | | |
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